VRA Buy Recommendation

Xtract One Technologies Inc.

Symbols: XTRAF (U.S. OTC), XTRA.TO (CAN)

Entry Price: .55

Company Market Cap: \$100 million

52 week price range: .25/share to \$.64/share

No debt

Shares Outstanding: 183 million shares

VRA Price Target: \$10/share

Update To Our Special Report: Patriot One Technologies is now Xtract One!

Since the new CEO Peter Evans took over in November 2020, we have seen a full makeover of Patriot One Technologies, and I'm not just talking about their name change to Xtract One Technologies. In a little over two years Peter evans has redesigned the company as a whole. From the sales structure to product offerings Evans has taken this company from a small defense stock into a serious technology company poised for massive growth.

Of course, the process of restructuring a company takes time, but now we are beginning to see the fruits of Xtract One's labor. In just the last 6 months Xtract One has signed significant new clients including Oak View Group (arenas), multiple manufacturing facilities, schools, and much more.

Oak View Group (OVG) has signed a partnership agreement with Extract One where OVG have essentially given Xtract 1's weapons/screening tech their seal of approval to be used by all of OVG's global venues (more than 300 world class venues in the US and around the world).

They also brought on a strong partner in Madison Square Garden, owner of arguably the most innovative venues on the planet.

Xtract One has entered into a commercial agreement with Madison Square Garden Entertainment Corp. ("MSG Entertainment") which allows MSG Entertainment to deploy Xtract One's SmartGateway solutions across MSG Entertainment's portfolio of iconic venues, including New York's Madison Square Garden, The Theater at Madison Square Garden, Radio City Music Hall and Beacon Theatre, The Chicago Theatre, and MSG Sphere in Las Vegas, which is expected to open in September 2023.

Does X1 have the potential to become a \$6.00/stock (making it a 10-bagger from current prices), or possibly even more? Yes, I believe it does. And now we have the evidence beginning to pile up that tells us they're on the right track.

Here's the single financial stat that matters most. Following their investment from Madison Square Garden (up to \$13 million) the company has 180 million shares outstanding. To reach \$6.00/share it would carry with it a market cap of slightly more than \$1 billion (vs \$108 million market cap today).

To reach a market cap of \$1 billion may require annual revenue in the \$50-100 million range. This is of course conservative, as over the years we've seen 100's of tech stocks with a \$1 billion market cap with essentially no revenue to speak of whatsoever.

The key of course is "potential" and "speed" of potential growth. The "sexy" factor.

With company-making partnership deals in place with co's like Oak View Group (with 400 first class arenas/worldwide) and now Madison Square Garden, one of the premier sports/entertainment brands on the planet, "sexy" is quickly becoming the definition of X1. This potential for growth takes X1 into the realm of having a market cap of "multiple" billions in valuation, rather than just a single billion.

In the event that sounds like hype, consider this; Peter Evans snuck this into their financials yesterday;

- (Xtract One) Entered into a commercial agreement with Madison Square Garden Entertainment Corp. ("MSG Entertainment") which allows MSG Entertainment to deploy our SmartGateway solutions across MSG Entertainment's portfolio of iconic venues, including New York's Madison Square Garden, The Theater at Madison Square Garden, Radio City Music Hall and Beacon Theatre, The Chicago Theatre, and MSG Sphere in Las Vegas, which is expected to open in September 2023. I say that Peter snuck these X1 clients into the financials because these world-class arenas had not been announced publicly before the recent filing. Why? Well, there are technical reasons that I won't get into but all that matters is that X1 will soon be installing their AI driven world-class security tech (Smart Gateways) into each of MSG's premier properties listed above. Take a minute and google "The Vegas Sphere", a now \$2 billion project unlike anything built before. We just learned that X1 will be guarding attendees when it opens on 9/1. And guess where the next Sphere is going to be built; London.

It's clear that MSG loves X1. Just as OVG does.

To give you an idea of how difficult it is to land a client like MSG, X1 was required to set their equipment up and test it at Madison Square Garden (and other NYC arena properties) on 24 different nights, to ensure that the tech worked. Obviously, it did. I hear that international expansion will soon take place for X1 as well (talking major league global clients). Near term growth is revving up, with a \$7 million backlog that could easily turn into \$20 million by years end. Again, very sexy.

Peters' final statement: we are proud of the fact that we have zero churn (they've yet to lose a client) and our commitment to growth comes with the same commitment to integrity, trust and protecting the quality of our brand.

This is a CEO we want to invest in. Keep buying X1

"BREAKING NEWS APRIL 2018" PATRIOT ONE TECHNOLOGIES

VRA Buy Recommendation PATRIOT ONE TECHNOLOGIES

Symbols: PTOTF (U.S. OTC), PAT.V (CAN)
Entry Price: 1.03

Company Market Cap: \$125 million

52 week price range: .46/share to \$2.09/share

No debt

Shares Outstanding: 88 million shares

VRA Price Target: \$10/share (12-24 month)



Original VRA Special Report (2018): Defense is Big Business, All the Makings of the Next Grand Slam

Are you tired of going to rigorous scanning every time you go to the airport?

Do you ever feel uneasy about going into crowded public places? Unfortunately that is the world that we live in today. But what if we told you that a company had invented a device that could change all of that, without you even being able to tell it was there?

Well, we have found just that, a company that has invented a device that is no bigger than a desktop computer screen, and here is what it would look like.



Sound too good to be true?

Well it is not, this device has the ability to scan for almost every weapon, from knives to homemade bombs. A device that could have stopped nearly all of the recent terrorist attacks, from Las Vegas to school shootings.

How does it work?

Metal detection has been is use for decades, but this device is completely revolutionary in that it takes traditional metal detection and combines it with cutting-edge artificial intelligence.

It's a learning machine, and it's developed an amazing skill:

"It can tell the difference between an innocuous hunk of metal, such as a coin or a piece of jewelry, and something that can cause damage, like a knife, a gun, or a bomb."

Using a technology called Cognitive Microwave Radar, or CMR, the device recognizes the shape of a gun concealed on the individual. It can also tell the difference between something like a phone or a watch and an actual weapon.

You see, this tiny, portable box, which can be covertly installed over doorways, in hallways, in courtyards, on buses, and in nearly any place you can imagine, has the power to recognize weapons such as guns, knives, and bombs without any human intervention whatsoever.

It can think for itself and determine what is or isn't a threat. The screening is covert, and nobody is required to comply.

Simply put, it is faster, more accurate, more portable, and more cost-effective than literally any weapons detection system out there.

No longer will the metal detection machines be subject to operator error, involving thousands of man hours and lengthy pat-downs. When the machine spots something, there is no uncertainty, the only thing left to do is approach the person of interest and begin questioning.

Imagine walking through the airport or any public space and not going through any security measures whatsoever because they are no longer necessary.

This companies patented CMR device has been under development for years now by a company headquartered in Vancouver, British Columbia, just recently the company took it's the biggest step toward mass distribution when its products were cleared for commercial distribution in both Canada and the United States.

Their devices are now available on the open market, and soon, they will become standard equipment for public and private buildings that could be susceptible to terrorist activities.

Not only will this allow for increased public safety, but also will allow for there to be no encroachment on the Second Amendment right to bear arms.

Unfortunately this technology was too new to be used at the recent events, however, that is about to change, and, sadly, it's events like the recent shootings that will send demand for this technology through the roof.

In fact, shares of the company are already up more than 50% since the FCC approval, with trading volume higher than ever.

Now their technology is cleared for widespread distribution in the U.S and Canada, this previously unknown company has the potential to become the next recognized brand in defense. With its products being installed in thousands of schools, airports, hospitals, and government buildings across the nation.

Their devices are soon to be available at a going rate of \$15,000 to \$25,000 per unit with installation when you begin to calculate the potential, the numbers add up quickly and dramatically.

For example, Las Vegas Casino's have already begun tests, reportedly installing up to 50 of these units in select hotels, well there are over 120 casinos in Las Vegas, that's a potential \$120 million market just in Las Vegas for just one type of venue

There's a lot more.

Clearly, there is also a need for this lifesaving weapons detection system in schools, stadiums, office buildings, and many more locations

In the United States alone there are over 7,500 stadiums, 2.25 million apartment buildings, and over 6.5 million office buildings.

At just one installation per building, that's a market worth an incredible \$180 billion — an absurdly conservative estimate considering some of the larger clients will be installing dozens of these devices per building.

When you look at the potential worldwide, it really is mind-blowing.

That's why we see this \$1.30 stock as being the next true Grand Slam

No More Security Checkpoints. No More Fear.

The company is currently valued at less than \$200 million in total market capitalization.

These devices will soon find their way into every subway rail system, embassy, liaison office, hotel, and airport from the U.S. to Europe to Australia.

Quite simply, this simple Laptop-sized box is mankind's single greatest hope for preventing another mass shooting or terror

attack from ever happening again — EVER — and for ending the gun control debate for good.

This truly is the opportunity of a lifetime.

We are looking at one of the greatest defense technology investments you're likely to ever see — one that is going to completely transform the world as we know it by making us safer without stripping away our freedom, liberty, or privacy.

No more pat-downs, no more metal detectors, no more radiation-spewing x-ray scans.

Patriot One Technologies

Patriot One is the company we are talking about in the statements above, and we believe it has all of the makings of the next big Defense Stock. Before we get into the details, look at the piece we recently received from an attendee at the ISC West conference that Pat 1 attended.

ISC West Conference Observations

We attended ISC West last week, which is one of North America's largest trade shows for the physical security, IT and IIoT. It draws 30,000+ security professionals and 1,000+ exhibitors. We made the following observations:

- "If you build it, they will come" is how we continue to describe the overall demand for Patriot One's solution. We witnessed multiple discussions between potential customers/integrators - some representing huge potential opportunities on their own - and Patriot One. Many of those discussions ended with strong excitement for the solution and a request for units of the product which the company is not yet in a position to accept until the product development advances.
- Education is understandably the most pressing area of interest. Of the potential Patriot One customers/integrators we met over the various events around thee conferences, the education market/vertical seemed to us to be the #1 area of interest. Recall that Patriot One has been in discussions with legislators in Washington and we understand will be returning shortly to advance discussions further as the company positions itself to participate in the significant amount of capital that will be allocated to solutions for gun violence, including \$100M/year federally as well as significant investments by state law enforcement/education (i.e. \$400M in Florida). We understand that directly or indirectly, Patriot One has seen interest by parties representing education in 31 states.
- There was interest from many other high profile potential customers. In addition
 to education, there remains significant interest from other areas including
 entertainment (casinos, sporting venues, theme parks), hospitality (hotels),
 corporates (we witnessed interest from tech companies to protect corporate
 campuses) and healthcare (hospitals). We understand that Patriot One has now
 had some degree of contact with >9,000 potential customer opportunities.
- In terms of product development, there has been significant progress but remains work to do. In our tour of the development site at the Westgate hotel, the company demonstrated the latest version of the solution using a couple different use cases. The company has been deploying its solution for weeks now in several locations around the property to collect data used to improve efficacy. Separately, the company has been testing its product at McMaster University to gather data on different body types to improve the quality of the output. While the company has made leaps and strides with the product over the past year, there is still significant work to be done which to us suggests full commercialization of the product is still months away. The company is likely to begin recognizing revenue related to some of its development sites and development contracts in the near term in advance of full commercialization.
- Management is shifting more attention to the other parts of the solution built around its innovative hardware product. Consistent with the expectation of a commercialized PATSCAN solution in H2/18, we saw a noticeable shift in management priorities to building out the supporting components of the broader solution. This includes a new focus on a "People-Policy-Platform" framework that customers are said to be responding well to, which is aimed at addressing the issue of how to use a product that will tell you, covertly, in advance of a threat rather than in reaction. We also had opportunities to chat with new operations management which were also focused on improving the efficiency of the operation in preparation of a commercial launch.

Note: During my investigation into the Las Vegas Attack, I was up early on Oct. 6th and saw a brief segment on FOX about a technology that could have prevented the Las Vegas terror attack. I tweeted about it at the time:



Fox just did segment on this tech. LE alerted once shots are fired & know "exactly" where they originate. Surprising that LV does not have.

ShotSpotter @shotspotter

SDPD: Gun Shot Detection Technology Led To Quicker Response Times nbcsandiego.com/investigations.. via @nbcsandiego #SanDiego #police #LawEnforcement

5:01 AM - 6 Oct 2017

My tweet stated that this tech would have located the shooter right after he started firing. That was incorrect (it was presented poorly by Fox). In fact, this technology could have "prevented" the shooting from EVER happening.

As I've studied this event carefully (including the financial anomalies and trading irregularities that I have written extensively about over the last several days), one company name continued to pop up in my research; **Patriot One Technologies** (US; PTOTF).

Here's the bio and backstory of PTOTF's award winning screening technology:

Patriot One Technologies, a Canadian company, specializes in screening technologies for detecting hidden weapons, which includes the use of advanced scanners and radar based detection

systems to screen for weapons (of any kind) in public venues, schools, offices, airports, sporting events, concerts, shopping malls, etc.

Their proprietary technology, over 7 years in development, is positioning itself as the first cost effective solution to active shooter "prevention".

The technology is called PATSCAN[™] CMR (cognitive Microwave Radar), which is a weapon detection radar and software system used to detect weapons from concealed handguns to knifes to bombs and all manner of weapons. The system also sends real-time alerts to its security partner.

Patriot One recently began integrating software with March Networks in order to provide clear video images to be able to track suspect's movements through a building or a space.

Major Announcement: On October 2nd, 2017, Patriot One Technologies announced that their PATSCAN[™] CMR had achieved FCC (Federal Communications Commission) Declaration of Conformity certification, which can be found here https://fccid.io/2ALZTCMR.

"This is an important milestone for the Patriot One team for which they should be proud," said Governor Tom Ridge, first U.S. Secretary of Homeland Security and a member of the Patriot One Advisory Board. "I very much look forward to seeing the rollout of this game-changing technology across the United States and to supporting their efforts to improve public safety."

(yes, that Tom Ridge, the first US head of Homeland Security under Bush, post 9/11/01).

President & Director, Dinesh Kandanchatha was quoted saying this about the approval, "This is a momentous occasion for us, we now hold both FCC and Industry Canada (IC) certification allowing us to move into commercial roll-out across North America, with other countries soon to follow. The next stage of this exciting journey now begins with select deployments with key early adopters. Our system, which relies on machine learning algorithms, has graduated from the lab and is about to enter the

arena of commercial distribution. Our strategy involves deployment through the remainder of the year to meet our backlog of commitments, and to immerse our engineering teams into an in-depth analysis of real-world threat scenarios in order to ensure that Patriot One offers the leading world-class solution for global threat detection."

Kandanchatha continues "the company has used the waiting period for regulatory approval to assemble a team capable of meeting the go-to market challenges ahead."

As you can see, this company is ramping up in anticipation of a major market break-through. Industry revenue estimates for this sector are \$63 billion in sales by 2018 (up from roughly \$40 billion today).

In light of terrorist attacks from around the world, Las Vegas being the most recent, there will be a heightened awareness of security from Federal and Local Law enforcement. We have already seen huge moves higher in defense stocks in anticipation of the global terrorist threat, now the buck will be passed on to companies who are responsible for keeping us safe, wherever that may be.

Patriot One could quickly become a household name once their technology hits the market and they are heralded as the protectors in this new age of digital security.

You will begin to see the names of their scanners in common places including/but not limited to:

- Airports
- Sporting Events, Concerts
- · Trains/buses and other public transit
- Stadiums
- Banks
- Airports
- Schools

- Office places and Institutions
- · Police Departments
- Shopping Malls

Micro Cap companies are inherently risky but also bring with them tremendous upside potential. But story stocks like PTOTF can catch fire and move fast. This technology has the potential to stop all shootings, like the one in Vegas, from ever taking place in the first place and will also replace existing technologies in place today.

Patriot One has the makings of an absolute grand slam.

And check this out. We have VRA Members from all over the world and from all walks of like. One of our long time members just happens to be in the same industry as PTOTF...this was his email comment from yesterday:

"Kip, I spoke with the head of our sales team this morning. He saw the company at a recent trade show in London. He was totally impressed by demos they had at their booth using their technology. Just another data point.

I am in at a full share today. Thanks, Robert

This was only one of several emails that Robert and I exchanged on PTOTF. Just so you know, each was positive.

My "guess" is that this is just the beginning of a sharp move higher in PTOTF...as in short term...and that I'll likely be recommending it when it gets to \$2...then \$3...likely higher still.

As the technology gains end users, there's no reason that PTOTF cannot carry a market cap of \$500 million in the next 1-2-3 years. That would equal a stock price of roughly \$10/share, representing a 1000% profit from current levels.

PTOTF is another example of how I marry the VRA System and its fundamental/technical analysis with my 32 years of doing this every day. I know many ST traders that only look at the technicals. They

think they have it all figured out...and some actually might. But my view has always been that unless I can actually get to know a specific company, their mgt team, their industry and the macro story around that company that I can never invest with a high level of confidence. Combined, this is what makes the VRA the 14 year success that it has been and I know from enough of your emails and comments over the years that this is why many of you have been with me for just about the entire 14 years.

When I arrived back home this weekend the following interview with PTOTF CEO Martin Cronin was sitting in my inbox. I encourage you to read this closely...all of the hints to a major explosion in growth are in this piece.

Here are a couple of quotes that got my attention:

"We have a backlog of commitments for well over 300 units from these early adopters and it is our intention to meet this backlog over the course of the next several quarters, installing systems in key verticals and geographic locations."

"...it's really go-time here and we are moving forward rapidly. We anticipate exiting the first quarter of 2018 with multiple deployments in the key verticals of education, hospitality, healthcare, mass transit, retail, and more...with these installations occurring across 4 continents."

"Looking beyond casinos, the strong demand is quite universal. Our backlog already exceeds our current installation capabilities and we've yet to start marketing a product. It's truly just the tip of the iceberg...we aim to make our system the go-to solution for any venue looking to reduce the risk of active shooters."

I highly recommend the continued purchase of PTOTF. This has the makings of a grand slam.

What's Next for Patriot One?

An interview with CEO Martin Cronin, By Daniel Carlson

(TR): Congratulations on FCC approval. With this in hand, what are the launch plans for PATSCAN?

Martin Cronin (MC): The FCC approval was a very big deal for us. We have had lots of interest from potential users and distributors of PATSCAN, while we waited for the FCC. Now, we have begun the process of taking PATSCAN out to our key early adopters.

We have a backlog of commitments for well over 300 units from these early adopters and it is our intention to meet this backlog over the course of the next several quarters, installing systems in key verticals and geographic locations.

These initial deployments will be key to the Company on two levels. First, we will be training our multiple distribution partners on the system so that they are ready for significant levels of broad scale deployment. Secondly, we will immerse our engineering teams into an in-depth analysis of real-world threat scenarios to ensure that Patriot One offers the leading world-class solution for global threat detection.

It's important for investors to anticipate a phased rollout over the next 6 months as, like with any new technology, we will advance carefully and deliberately, recognizing progress will come quickly as we learn from each installation.

That being said, it's really go-time here and we are moving forward rapidly. We anticipate exiting the first quarter of 2018 with multiple deployments in the key verticals of education, hospitality, healthcare, mass transit, retail, and more...with these installations occurring across 4 continents.

The bottom line is that Patriot One is right now launching a global, multi-vertical rollout, with the target of mass deployment starting at the end of Q1 2018.

TR: the recent tragedy in Las Vegas really shined a spotlight on the need for improved security solutions. Can you describe what the demand is like in the wake of the shootings?

MC: First, I'd like to offer our condolences to all those affected by the recent tragedy. It was a nightmare situation and one that we hope never to see repeated.

It is the mission of Patriot One to help reduce the risk of those types of events and we believe we offer a solution that can be a key part of the security plan at many different types of venues.

Prior to approval, we had a robust pipeline of interest in the PATSCAN system. Now, in the wake of the tragedy in Las Vegas, it's safe to say that the interest in our product is really off the charts.

In the last few weeks, we have received interest from most if not all the major casinos companies. We already had an early adopter partner in Westgate Casino in Las Vegas, and we are going to make this our marquee client for that market.

With PATSCAN we offer a highly desirable system that allows casinos to protect their patrons without subjecting them to the intrusive aspect of a metal detector or body scanner. Casinos, and other entertainment venues, are all about creating the best possible customer experience. PATSCAN enables them to ensure the safety of their clientele without the negative aspect of "Fortress America" intruding into the experience.

Looking beyond casinos, the strong demand is quite universal. Our backlog already exceeds our current installation capabilities and we've yet to start marketing a product. It's truly just the tip of the iceberg...we aim to make our system the go-to solution for any venue looking to reduce the risk of active shooters.

TR: So, the game plan is to use the next 6 months to roll the system out to marquee first adopters, while allowing the Artificial

Intelligence component to garner enough real world experience such that you're ready for broad deployment come Q2 of 2018. What should investors be looking for in terms of milestones of your success as you progress?

MC: As we roll out PATSCAN, first to our key first adopters, then on a broader basis, there are a few milestones of success for investors to keep their eyes on.

Investors should expect us to be entering multiple vertical markets; announcements regarding the key deployments into different industries will be coming. These initial adopters will be covering hospitality, healthcare, mass transport, retail, and more. Some of the first adopters will also be household names with whom investors will be very familiar.

As these early adopters get going, you should be looking for us to be entering different geographies. Our goal of being in multiple verticals on four continents during the early deployment days is certainly something investors can track.

At the same time, we wouldn't be able to enter these markets without distribution partners. We will be bringing on more distributers and getting them up to speed as quickly as possible. This also includes Tier 1 distribution partners, with whom we expect to be launching installations of PATSCAN in early 2018. Investors should be prepared to hear more about our work with the Tier 1 systems companies, like a Siemens, Tyco or Honeywell, in the coming months.

Additional PTOTF Research and Stock Chart



Patriot One Technologies, Inc. (TSX.V: PAT) (OTC: PTOTF)

Patriot One Technologies, Inc. (TSX.V: PAT) (OTCQB: PTOTF) Believes a Revolutionary System Deployment Process is Imminent

- Patent pending technology detects active shooter threats before occurrence
- Midas Letter interview reveals system deployment process is imminent
- Westgate Resorts partner likely first installation

Just fourteen months after a deadly shooting spree in Florida, another brutal rampage has become the grim new mass shooting benchmark in the United States. At least 58 people were killed and over 500 injured when a gunman opened fire on the crowd attending a country music festival in Las Vegas. It is now the deadliest mass shooting in U.S. history.

As authorities struggle to find motive, businesses and institutions are searching for superior solutions. A recent video interview with Martin Cronin, CEO of Patriot One Technologies, Inc. (TSX.V: PAT) (OTCQB: PTOTF), reveals that a revolutionary active shooter protective solution is imminent. As he stated, "our technology allows better security without fundamentally changing our way of life."

Patriot One's patent-pending system enables stand-off detection, even on moving targets, with the ability to learn, analyze, and identify new threats upon deployment. The system actually gets better and smarter at detecting hidden weapons with each screening instance. The technology is able identify passersby carrying a knife, gun or bomb by analyzing metal content and relating it to a database of known weapon signatures.

Starting with partners at Westgate Resorts in Las Vegas, Patriot One is about to deploy its pioneering disruptive technology to combat active shooter threats before they occur. The company, in conjunction with McMaster University, has created PATSCAN CMR™, the first-of-its-kind Cognitive Microwave Radar concealed weapons detection system. The PATSCAN CMR™ is a next generation radar device and custom software solution designed as an effective tool to combat active shooter threats before they occur.

Conventional screening systems only identify the presence of metal objects not what those objects might be. Identified objects could be belt buckles or keys, and monitoring subways, schools or stadiums becomes extremely difficult. Since current screening systems don't offer enough precise information to be effective, public places and events are nearly impossible to secure. Patriot One's state-of-the-art system overcomes these issues and identifies objects for what they are, giving security officials prospective opportunities to intercede.

Mr. Cronin further stated that Patriot One is "creating the conditions of success" and the company is ready to imminently

commercialize PATSCAN with multiple distributors already expressing keen interest. With all the anticipated orders and partnerships, he expects positive cash flow in 2018. To provide even more comprehensive security, Patriot One has also built a pipeline of PATSCAN systems that may be worn on the body or placed in moving vehicles. Patriot One's pioneering detection technology may well be the deterrent desperately needed in an unpredictable and dangerous world.

For more information, visit: www.patriot1tech.com.

Patriot One Technologies are proud winners of the 2017 Anti-Terrorism / Force Protection category of the <u>Security Industry Association's</u> New Product Showcase at <u>ISC West</u>.

Company Videos Featuring Technology:

https://patriot1tech.com/news/videos/

PowerPoint Presentations:

https://patriot1tech.com/news/presentations/